	Current Period			Cumulative Period				
Program Initiative	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Cumulative Actual % of Budget
Residential New Construction	15,468.01	\$2,834.89	4	56,337.08	\$15,873.49	12	\$0.00	0.00%
Residential New Construction (Low- Income)	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Multi-Family Retrofit	10,463.50	\$2,904.12	6	12,745.70	\$3,854.64	8	\$0.00	0.00%
Residential Home Energy Services - Measures	122,578.60	\$56,741.83	93	464,206.80	\$516,924.86	370	\$1,730,615.75	29.87%
Residential Home Energy Services - RCS	0.00	\$6,235.00	29	0.00	\$52,450.00	228	\$228,079.35	23.00%
Residential Behavior/Feedback Program	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
Residential Heating & Cooling Equipment	18,871.40	\$13,269.50	25	77,608.60	\$54,153.50	94	\$0.00	0.00%
Residential Consumer Products	12,780.00	\$3,250.00	40	15,164.40	\$3,517.80	46	\$0.00	0.00%
Residential Lighting	0.00	\$0.00	0	148,911.40	\$5,700.55	651	\$0.00	0.00%
Residential HEAT Loan	0.00	\$6,390.02	9	0.00	\$15,365.35	37	\$0.00	0.00%
Res Subtotal	180,161.51	\$91,625.36	206.00	774,973.98	\$667,840.19	1,446	\$1,958,695.10	
Res % of Total	44.86%	20.94%	77.74%	35.36%	45.75%	85.16%	63.78%	
Low-Income Single Family Retrofit	18,034.73	\$19,713.20	16	87,574.56	\$132,829.98	69	\$370,601.63	35.84%
Low-Income Multi-Family Retrofit	28,917.80	\$292,878.14	7	88,118.10	\$312,069.40	11	\$0.00	0.00%
LI Subtotal	46,952.53	\$312,591.34	23.00	175,692.66	\$444,899.38	80	\$370,601.63	
LI % of Total	11.69%	71.45%	8.68%	8.02%	30.48%	4.71%	12.07%	
C&I New Buildings & Major Renovations	0.00	\$0.00	0	1,810.00	\$1,472.50	2	\$0.00	0.00%
C&I New Buildings & Major Renovations - Municipal	0.00	\$0.00	0	0.00	\$5,995.00	2	\$0.00	0.00%
C&I Initial Purchase & End of Useful Life	0.00	\$0.00	0	23,011.00	\$2,881.65	2	\$0.00	0.00%
C&I Existing Building Retrofit - LARGE	42,503.52	\$6,400.00	1	193,916.50	\$117,561.86	11	\$0.00	0.00%
C&I Existing Building Retrofit - MEDIUM	15,985.00	\$9,285.25	1	102,286.00	\$58,333.93	12	\$465,786.70	12.52%
C&I Existing Building Retrofit - Municipal	0.00	\$1,100.00	1	17,099.00	\$12,634.08	2	\$0.00	0.00%
C&I Small Business	3,078.00	\$2,823.99	5	73,687.00	\$48,861.53	21	\$275,789.24	17.72%
C&I Multifamily Retrofit	0.00	\$0.00	0	10,920.00	\$8,788.00	1	\$0.00	0.00%
C&I Upstream Lighting	112,918.27	\$13,665.00	28	818,351.36	\$90,530.00	119	\$0.00	0.00%
C&I Subtotal	174,484.79	\$33,274.24	36.00	1,241,080.86	\$347,058.55	172	\$741,575.94	
C&I % of Total	43.45%	7.61%	13.58%	56.63%	23.77%	10.13%	24.15%	
Total	401,598.83	\$437,490.94	265	2,191,747.50	\$1,459,798.12	1,698	\$3,070,872.67	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month \*\*All information presented is preliminary and subject to change.